

June 9, 2019

To: Member Agencies

From: Karen Stuart and Jim Gosnell

Subject: ATA's Meeting with WGA 6/7/2019

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Dear Members,

We are writing to update you on Friday's meeting with the leaders of the Writers Guild of America. As you know, that meeting was scheduled after ATA reached out to the WGA and urged leadership to get back into the negotiating room. Our writer clients have been calling us every day with questions. When does this end? What is the plan? Can you get in the room again? Can you help break the log jam?

So, we tried again. While WGA leadership never provided counterproposals to the comprehensive proposal that we put on the table during our April meeting, our ATA Working Group unanimously agreed to make additional proposals based on conversations with our members, writers, industry leaders and internal review of agency practices.

We put forward a summary of proposals in several key areas to address concerns raised by the WGA leadership, including term, contracts and information sharing, packaging, arbitration and affiliate production. Our entire offer was based on the premise that writers should have control over their projects and choice in their careers.

Let me be clear that our second offer is a starting place for renewed negotiations – an opportunity to press reset. The Guild should not subject this offer to another flat-out rejection without counter. We encourage them to sit back down with us, roll up our sleeves and together work through the issues.

As you may know, Bryan Lourd of CAA presented our opening remarks during Friday's meeting with a very heartfelt message to the Guild members. You can view his remarks [here](#).

We thought you may be also be interested to read the following news coverage of the meeting, including articles in [Deadline](#), [Hollywood Reporter](#) and [Variety](#).

Your ATA eight-member-company Working Group has worked tirelessly every day on behalf of the industry to try and find a workable solution with the Guild. I wanted to thank them for their dedication and time. We hope the time has come for the WGA's leadership to start bargaining in earnest.

As always, we will continue to keep you informed, and you should always feel free to reach out to us with any questions.

Sincerely,

Karen Stuart and Jim Gosnell