

ALLIANCE OF MOTION PICTURE AND TELEVISION PRODUCERS

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Carol A. Lombardini
President

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March 25, 2019

Via Email and U.S. Mail

David Young
Executive Director
Writers Guild of America, West, Inc.
7000 West Third Street
Los Angeles, California 90048

Re: WGA Request for Addition of “Collins” Clause to MBA

Dear David:

On February 4, 2019, the WGA asked the AMPTP to reopen negotiations during the term of the 2017-2020 Minimum Basic Agreement (“MBA”) to address the subject of talent agents. Specifically, the WGA requested that a clause be added to the MBA prohibiting AMPTP-represented companies from doing business with any talent agency that fails to reach a new agreement with the WGA. Furthermore, this request was made without regard to the terms the Guild would demand of the agents, essentially asking us to blindly accept whatever terms might ultimately be incorporated in that talent agency agreement.

The AMPTP-represented Companies have discussed your proposal at length and have also consulted labor and litigation counsel. Based upon that review, as well as reports of the agreement that the Guild is demanding of talent agents, the Companies have concluded that agreeing to your proposal would require them to participate in a group boycott of talent agencies that do not meet with Guild approval. We believe that doing so would subject them, the WGA *and* individual writers to a substantial risk of liability for antitrust violations, including claims for treble damages. The Companies would also be at risk for violation of federal labor laws as well as state laws.

For these reasons, we respectfully decline your invitation to reopen the Basic Agreement to negotiate a provision such as the one you have suggested. We remain hopeful that the WGA and

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the talent agencies will reach a successful resolution of their negotiations for a new WGA/talent agency agreement.

Sincerely,

A handwritten signature in blue ink, appearing to read "Carol A. Lombardini", with a long horizontal flourish extending to the right.

Carol A. Lombardini

CAL:mb

cc: AMPTP Board of Directors
Companies Signatory to 2017 MBA